

TURNING PATIENT CARE
INSIDEOUT

Jefferies Healthcare Conference

June 2, 2021



scPharmaceuticals

*Innovative outpatient solutions that
bring care closer to home*

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Investment Highlights

Advancing patient care and reducing healthcare costs through innovative subcutaneous delivery

- Two late-stage programs addressing multi billion-dollar markets
 - FUROSCIX® for Heart Failure (HF)
 - A \$5.9B total US market opportunity
 - scCeftriaxone, a potentially novel delivery of a broad-spectrum antibiotic
 - A \$4.5B total US market opportunity
- Clear value proposition and established-reimbursement model for FUROSCIX
- Well defined development plan leveraging FDA's 505(b)(2) pathway
- Strong intellectual property coverage for FUROSCIX through 2034
- Strong financial position with cash, cash equivalents, restricted cash and investments of \$96.5 million as of March 31, 2021

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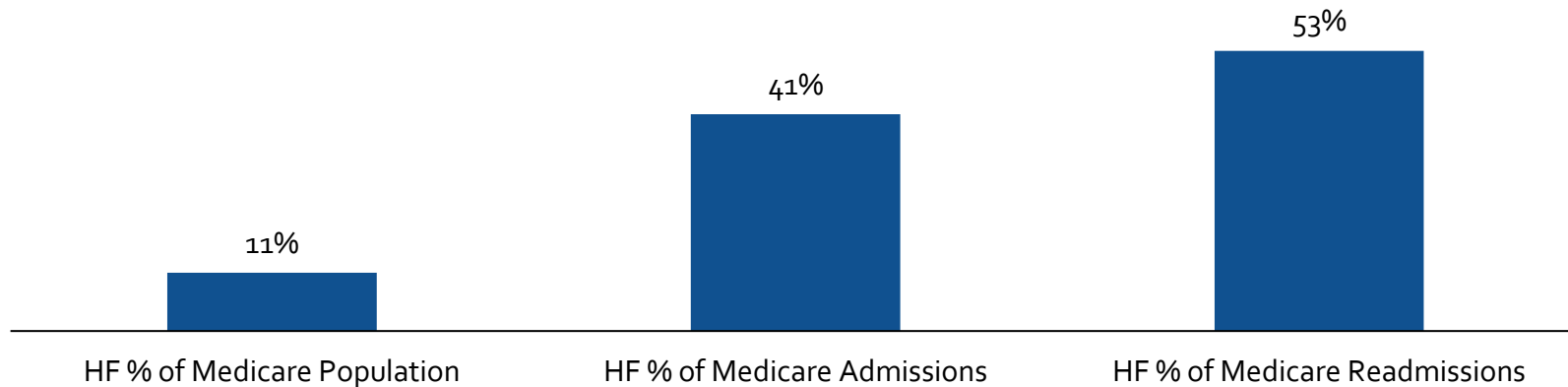
Large Unmet Need in Heart Failure (HF)

Lead program targets HF — a large global market opportunity with a clear value proposition

- Prevalence of HF is 7.2 million adults in the US¹ and 15.8 million adults in the G7¹
- In the US 4.0 million HF events occur annually^{1,2,3}
 - Congestion is the most common cause of hospitalization⁴
- \$5.9B accessible market opportunity in the US
- HF patients represent 33% (\$123B) of annual Medicare Part A and B spending⁵
- Potential for significant cost savings for payers and hospitals by reducing patient hospital admission/readmission rates

1. Decision Resource Group Report 2020 HF Disease Landscape & Forecast, Table 6 pg 52: forecast of ~3.3M diagnosed events of Acute HF in the US for 2022 and HF prevalence of 7.2M cases note: G7=US, Germany, France, UK, Italy, Spain, Japan equals 15.8M cases .2. Virani, et. al. Circulation 2020;e374 HF clinic visits. 3. Data on file. scPharmaceuticals, Burlington, MA. 4. Mullens W, et al. Eur J Heart Fail 2019; 21(2):137-155. 5. Fitch, et al. Cost Burden of Worsening Heart Failure in the Medicare fee for service population, Milliman, 2017. <http://us.milliman.com/insight/2017/The-cost-burden-of-worsening-heart-failure-in-the-Medicare-fee-for-service-population-An-actuarial-analysis/>

HF Patients are a Significant Financial Burden to Medicare



HF patients represent 33% (\$123B) of annual Medicare Part A and B spending¹

Average cost of a heart failure hospitalization is \$11,840¹

80% of HF costs is attributed to the hospitalization cost¹

Cycle of Decompensation and Hospitalization is the Primary Burden for Patients Suffering from HF

Stable patient treated
with oral diuretic

Fluid retention (Congestion) –
hallmark of HF

Decompensation leads to
↓ oral bioavailability diuretics

Worsening symptoms is the most
common reason patients contact
their provider

Hospitalized patient
treated with IV diuretic

59% of hospital admission
directly attributed to volume
overload¹

Up to 50% of HF hospital
admissions may be avoidable²

30 – 50% patients discharged still
congested³⁻⁵

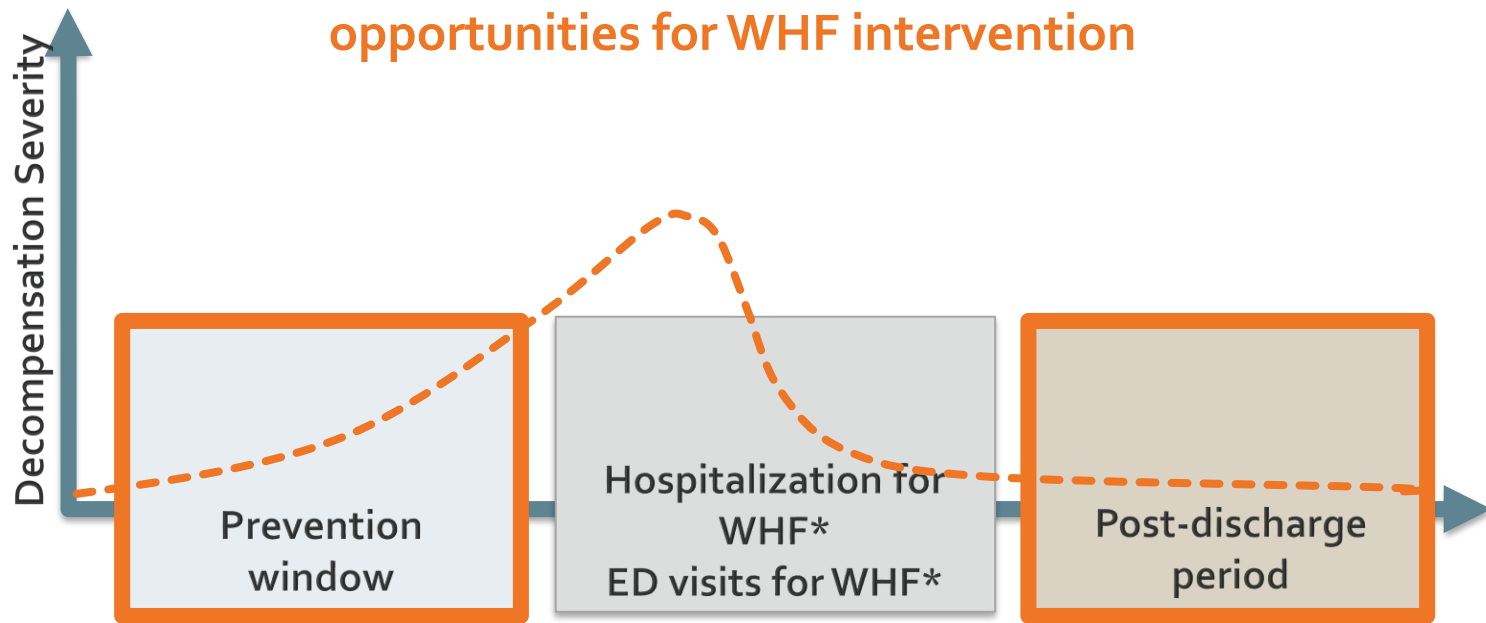
25-30% of patients readmitted to
the hospital after discharge
within 30 days^{6,7}



1. Bennett S, et al. American Journal of Crit Care. 1998;7(3):168-174. 2. Collins et al. J Am Coll Cardiol. 2013 January 15; 61(2): 121-126. 3. Neuenschwander JF, et al. Crit Care Clin. 2007;23(4):737-58. 4. Costanzo MR, et al. Am Heart J. 2007;154(2):267-77. 5. Fonarow GC, et al. JAMA. 2005;293(5):572-80. 6. Kilgore M et al. Risk Manag Healthc Policy. 2017;10:63..7. Fitch K, et al (2017) The cost burden of worsening heart failure in the Medicare fee for service population: an actuarial analysis [white paper]

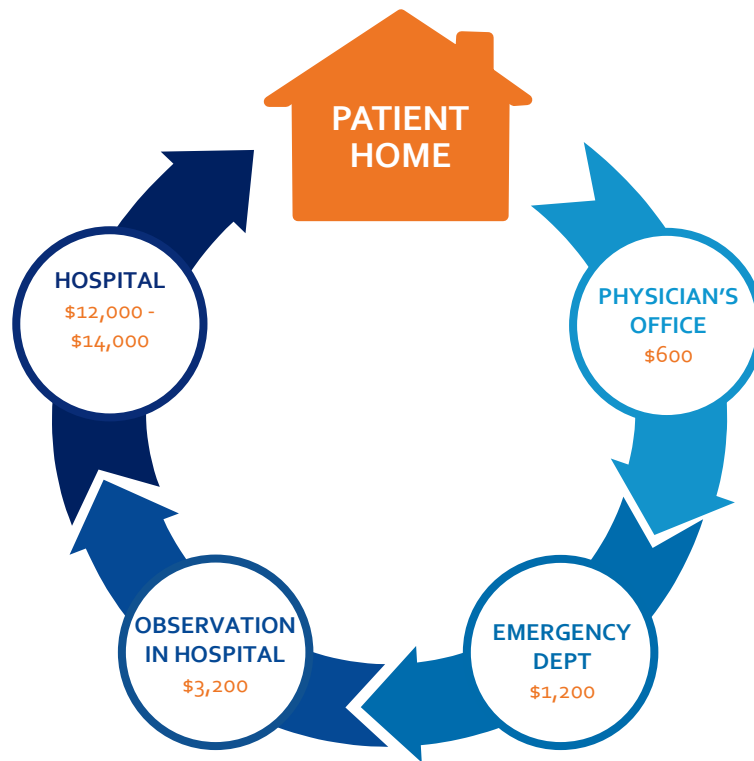
Primary Opportunities for Intervention in Worsening Heart Failure (WHF)

Pre-admission and post-discharge (readmission) are targeted opportunities for WHF intervention



*WHF: Worsening Heart Failure

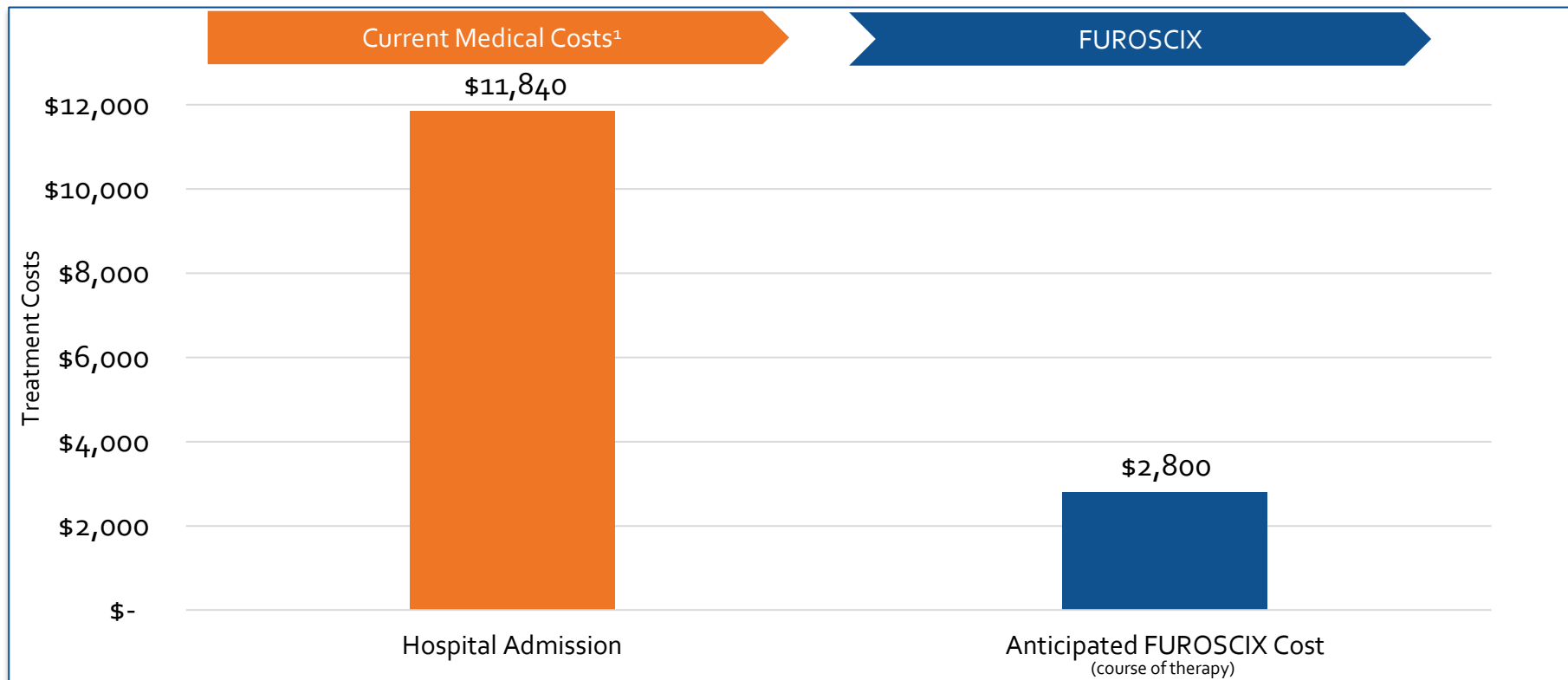
Shifting Heart Failure Treatment to Lower-cost Settings in Patients with WHF



Fitch K, Lau J, Engel T, Medicis JJ, Mohr JF, Weintraub WS. The cost impact to Medicare of shifting treatment of worsening heart failure from inpatient to outpatient management settings. *CEOR*. 2018;10:855

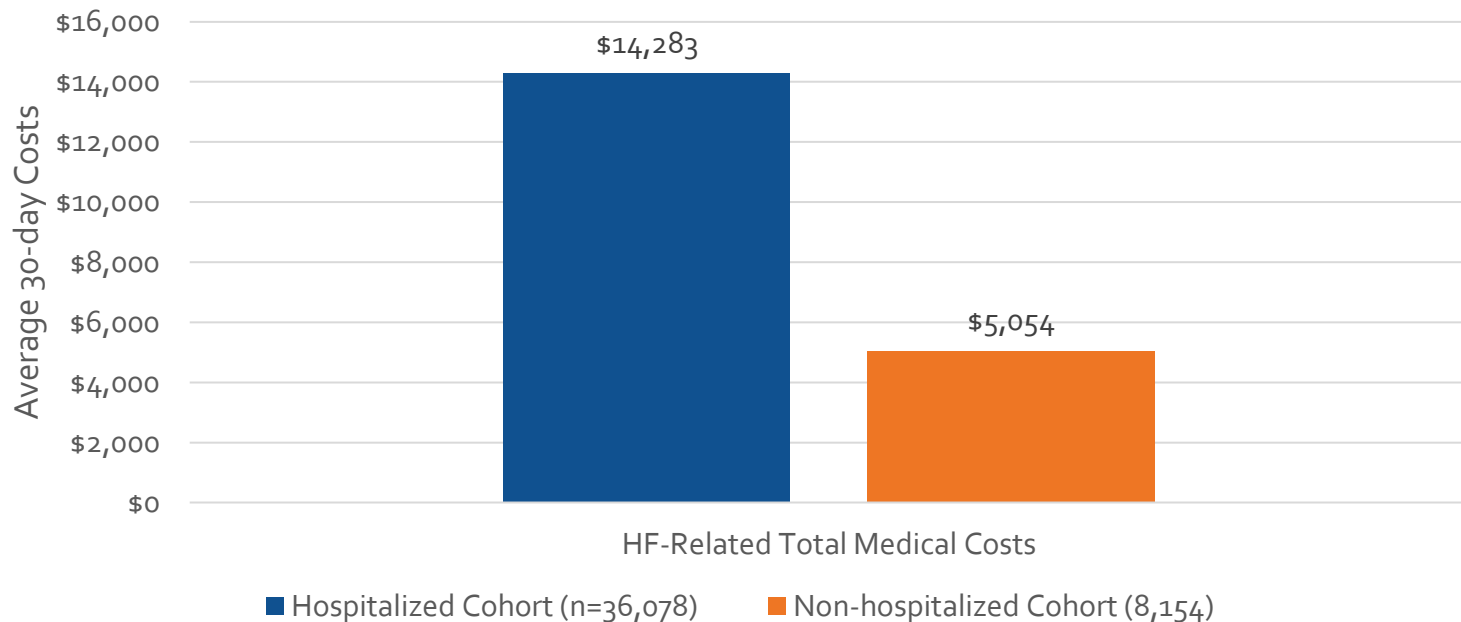
Kilgore M, Patel HK, Kielhorn A, Maya JF, Sharma P. Economic burden of hospitalizations of Medicare beneficiaries with heart failure. *Risk Manage Healthc Policy*.

Opportunity to Decrease Medical Costs Associated with HF Hospitalizations



1. Fitch K, et al (2017) The cost burden of worsening heart failure in the Medicare fee for service population: an actuarial analysis [white paper]

30-Day All-Cause and HF-Related Medical Costs for Patients Presenting to the ED with Worsening HF



*Total Medical Costs are the sum of hospitalization costs and Outpatient visit costs; Costs reported include the index ED visit and all 30-day follow-up costs

A New Model for Treating Heart Failure — FUROSCIX®

FUROSCIX — a Subcutaneous Formulation of Furosemide

Enabling IV-equivalent diuresis at home

- FUROSCIX – Proprietary formulation of furosemide
 - Furosemide is the most widely used oral and parenteral diuretic in treatment of edema associated with congestive heart failure
 - Physiologic pH formulation enables subcutaneous administration; eliminates skin irritation



SmartDose® and the external product configuration of West's SmartDose® drug delivery platform are the intellectual property of West Pharmaceutical Services, Inc. or one of its subsidiaries, in the United States and other countries.

FUROSCIX Delivery System Incorporates an Easy-to-use On-Body Infusor

Incorporates West Pharmaceutical Services, Inc.'s SmartDose® Gen II 10ml platform technology

Technology is FDA and EMA approved as part of a combination product

- Pre-filled Crystal Zenith® disposable cartridge
- Delivers fixed 80mg sc dose through pre-programmed, biphasic profile (30mg first hour + 12.5mg/hour for next 4 hours)
- Visual, tactile, and audible feedback
- Electromechanical drive
- Patient-centric design
- Wireless connectivity capability

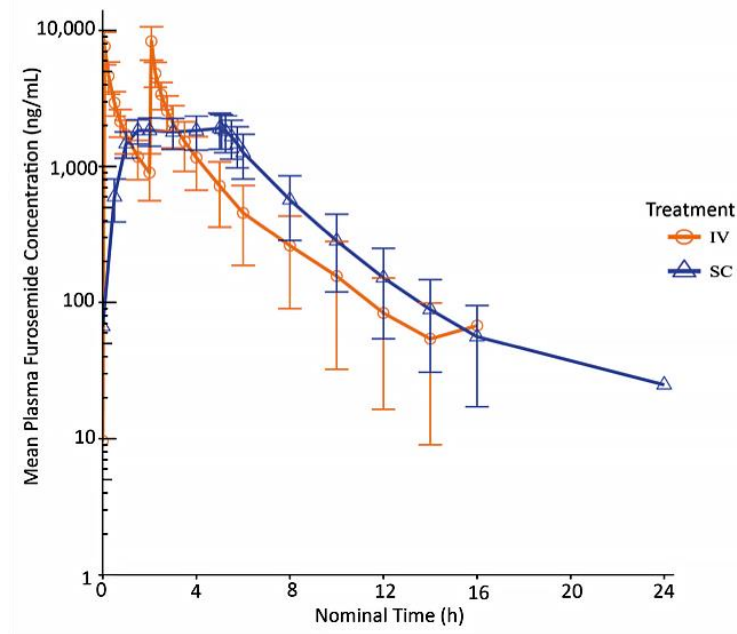


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Pivotal PK/PD Study (scP-01-002)

Pharmacokinetic Overview

	FUROSCIX SC 5-hour, 80 mg infusion (n = 15) ^a	IV bolus furosemide 2-40 mg injection (n = 15) ^a
C_{max}, ng/mL Mean ± SD	2040 ± 449	8580 ± 2540
t_{max}, h Median (min–max)	4.00 (1.00–5.08)	2.08 (0.08–2.08)
AUC_{last}, h*ng/mL Mean (SD)	13000 ± 4000	13000 ± 4050
AUC_∞, h*ng/mL Mean (SD)	13100 ± 4010	13200 ± 4170



Absolute Bioavailability: 99.6% (90% CI: 94.8-104.8%)

^aOne subject was excluded from analysis due to high pre-dose concentration.
Sica DA, Muntendam P, Myers RL, et al. JACC Basic Transl Sci. 2018;3(1):25-34

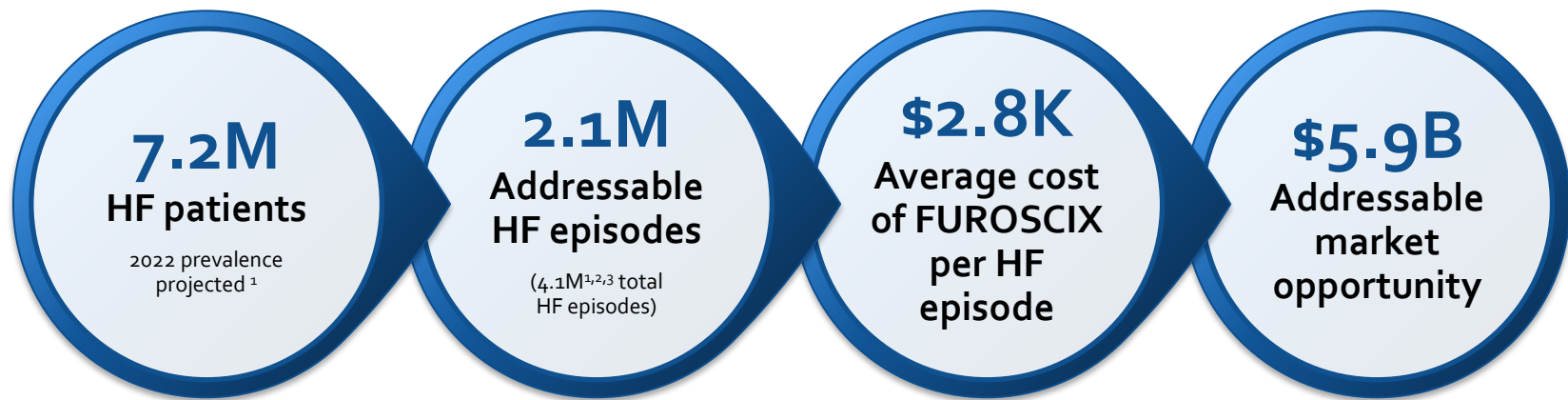
FUROSCIX — Regulatory Path

- Received Complete Response Letter from FDA on December 3, 2020
- Type A Meeting with FDA on January 28, 2021
- Type C Meeting with FDA in June 2021
- No additional clinical efficacy, PK or safety data required
- Pre-Approval Inspections required at the following sites:
 - West Pharmaceuticals, Inc.
 - Sharp Packaging Services
 - Third-party manufacturer of the off-the-shelf alcohol swabs
- Modified bench tests required on aged commercial units of the SmartDose® Gen II on-body infusor

FUROSCIX Commercial Overview

NEW - FUROSCIX Multi-billion-dollar Annual U.S. Market Opportunity

Potential paradigm shift in how HF is treated



Prevention of admissions and readmissions are targeted opportunities for HF intervention

¹. Decision Resource Group Report 2020 HF Disease Landscape & Forecast, Table 6 pg 52: forecast of ~3.3M diagnosed events of Acute HF in the US for 2022 and HF prevalence of 7.2M cases ². Virani, et. al. Circulation 2020;e374 HF clinic visits ³. H-CUP 2017 Inpatient Stays HF principal diagnosis ⁴. Market Research Data on file. scPharmaceuticals, Burlington, MA

Stakeholders are Aligned on the Need to Reduce Hospitalizations and Treatment Costs



Payer

- Average cost to Medicare for a HF admission is \$11,840¹
- HF is top condition targeted by CMS Hospital Readmission Reduction Program² (HRRP)
- Medicare Advantage plans bear both medical and pharmacy costs



Hospital and HCP

- Average length of stay is 5.2⁴ days with DRG only reimbursing 3.9 days⁵
- Increased financial exposure for hospitals and providers based on readmission penalty risk
- HF in-patient care represents multi-million-dollar loss for targeted hospitals
- HRRP² introduces potential for substantial financial penalties

1. Fitch, et al. Cost Burden of Worsening Heart Failure in the Medicare fee for service population, Milliman, 2017. <http://us.milliman.com/insight/2017/The-cost-burden-of-worsening-heart-failure-in-the-Medicare-fee-for-service-population-An-actuarial-analysis/> 2. Readmission Reduction Program (HRRP) (updated 2018, April 27) Retrieved from <https://www.cms.gov/medicare/medicare-fee-for-service-payment/acuteinpatientpps/readmissions-reduction-program.html> 3. Quality Payment Program from CMS <https://qpp.cms.gov/> 4. Agency for Healthcare Research and Quality (AHRQ). HCUP National Inpatient Sample (NIS), 2014 5. Data on file. scPharmaceuticals, Burlington, MA.

Positioning and Messages

Positioning:







Only FUROSCIX, a new subcutaneous infusion of furosemide, enables IV-caliber diuresis at home for heart failure patients with reduced responsiveness to oral therapy – breaking the cycle of hospitalization, by regaining control of fluid

- FUROSCIX provides IV-equivalent diuresis at home, when it's needed and where it's wanted, to reduce heart failure hospitalizations and lower costs
- When oral diuretic bioavailability declines, regain fluid control with FUROSCIX treatment at home
- Avoid heart failure admissions and reduce readmissions due to fluid overload by intervening with FUROSCIX at home

FUROSCIX[®]
(furosemide) 80mg/10mL for
subcutaneous administration

FUROSCIX[®] is an investigational drug that is not approved for use by any regulatory agency. The safety and effectiveness of FUROSCIX have not been established. All positioning statements are aspirational.

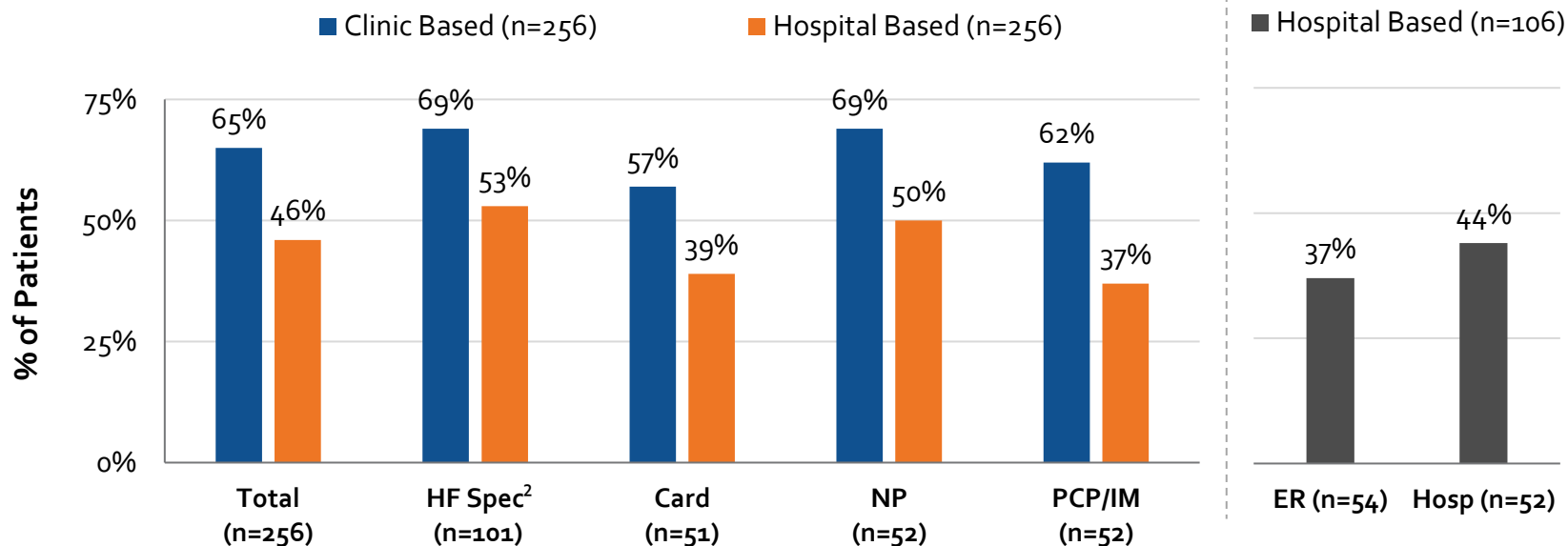
HCPs Have a High Willingness to Prescribe FUROSCIX and a Rapid Time to Adoption

							
	Total n=309	HF Spec n=101	Card n=51	NP n=52	PCP/IM n=52	ER n=27	Hosp. n=26
Intent to prescribe	93%	93%	96%	94%	88%	89%	96%
	n=290	n=96	n=49	n=50	n=46	n=25*	n=24*
Intent to prescribe within 6 mos.	80%	89%	88%	86%	76%	56%	54%
HCP launch focus							

*scPharmaceuticals data on file: Reason Research quantitative study (n=309 HCPs)

FUROSCIX HCP Research—Treatment Share¹

Treatment Shares (based on last 2 patients seen)



1. scPharmaceuticals data on file: Reason Research quantitative study (n=309 HCPs)

2. Total = HF Spec, Card, NP and PCP/IM patients; No ER or Hospitalist/ER and Hospitalists were only asked about their last 2 patients, while HF Spec, Cards, NPs, and PCP/IM were asked for their last pre-acute and last post-acute patient/Q71. Assume Product X were available (without insurance coverage issues) for long enough for you to begin prescribing. If you were to treat adult patients with fluid overload with the same characteristics as your last Pre-Acute Patient and your last Post-Acute Patient/Patient 1 and Patient 2, would you change your previous treatment choice to Product X?

Small specialized force can target top hospitals/clinics efficiently

Decile	# hospitals	% total hospitals	Normalized discharge volume	% normalized discharge volume	Normalized IV Furosemide volume	% normalized Furosemide volume
7 - 10	435	7%	36,772	37%	43,815	43%

Covering ~40% of the IV furosemide and HF discharge opportunity requires a sales force size of 40 territories

Launch starts with 6,000 health care providers (HCPs)

~ 150 HCPs and 10 hospitals per territory

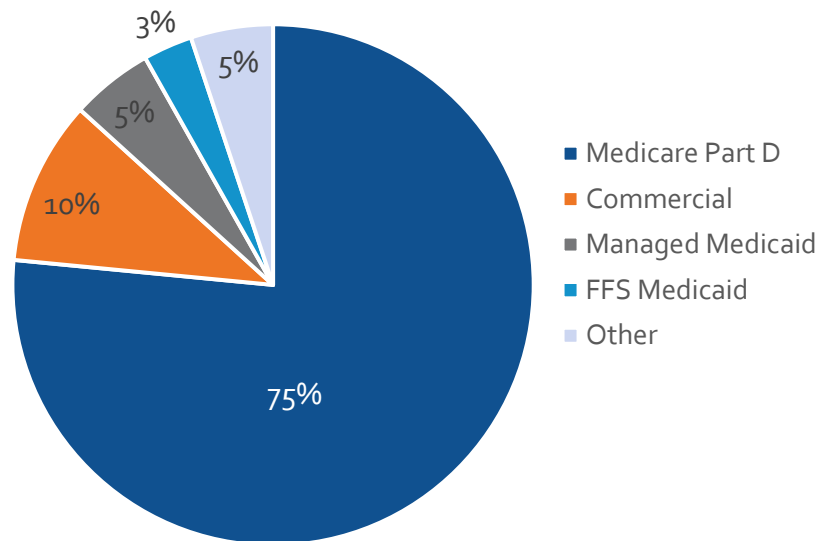
Expect spill-over coverage to reach 50% of opportunity from med group reach to non-targeted hospitals and IDN affiliations

*From Sales Force sizing project conducted by consultant Trinity partners

Heart Failure Drug Coverage

- 47 million lives will be covered by Medicare Part D in 2021
- Medicare D will be the predominant payer segment for FUROSCIX® (75%)
- In 2020, 55% of Medicare D lives were covered by PDP plans while 45% were covered under Medicare Advantage plans
- It is anticipated this split will continue to trend toward a 50-50 split in 2021
- 52% of potential patients will have reduced co-pay
 - 42% LIS and Medicaid will have low copays
 - 10% Commercial can use copay offset cards

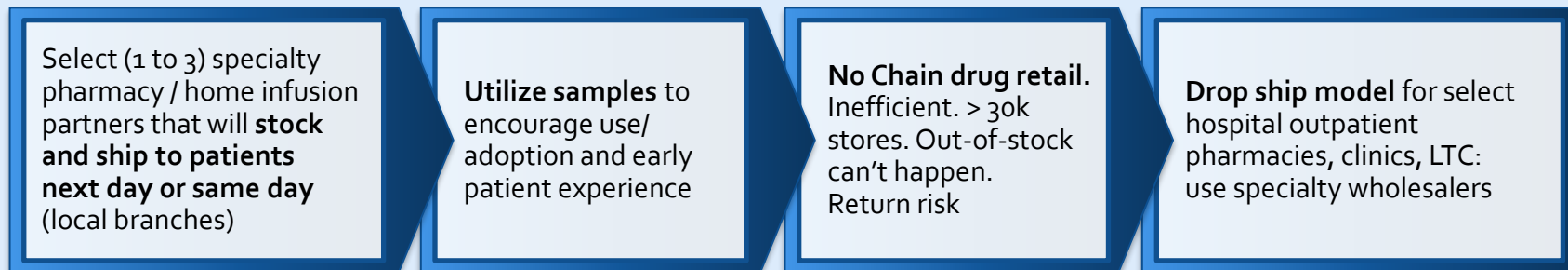
HF Lives Drug Coverage



Patient Support and Distribution



Distribution Strategy



Financial Snapshot

- March 31, 2021 cash, cash equivalents, restricted cash and investments \$96.5 million
 - Sufficient to fund operations into 2023
- Venture debt - \$20M (SVB and Solar Capital)
 - Term through September 2023
 - Amortization commencing 4Q21
- Shares outstanding on March 31, 2021 = 27,355,453

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Thank you

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